

Regence FocalPoint 7,000/14,000 ded - 0%

NSH \$0 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$512.80	\$184.68	\$10.00	\$40.00	\$20.00	\$767.48
Employee + Spouse	0	\$1,128.60	\$393.25	\$10.00	\$40.00	\$20.00	\$1,591.85
Employee + Child(ren)	0	\$1,026.00	\$391.12	\$10.00	\$40.00	\$20.00	\$1,487.12
Employee + Family	0	\$1,385.00	\$671.22	\$10.00	\$40.00	\$20.00	\$2,126.22

NSH \$1,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$512.80	\$170.83	\$10.00	\$40.00	\$20.00	\$753.63
Employee + Spouse	0	\$1,128.60	\$363.76	\$10.00	\$40.00	\$20.00	\$1,562.36
Employee + Child(ren)	0	\$1,026.00	\$361.78	\$10.00	\$40.00	\$20.00	\$1,457.78
Employee + Family	0	\$1,385.00	\$620.88	\$10.00	\$40.00	\$20.00	\$2,075.88

NSH \$2,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$512.80	\$152.36	\$10.00	\$40.00	\$20.00	\$735.16
Employee + Spouse	0	\$1,128.60	\$324.43	\$10.00	\$40.00	\$20.00	\$1,523.03
Employee + Child(ren)	0	\$1,026.00	\$322.67	\$10.00	\$40.00	\$20.00	\$1,418.67
Employee + Family	0	\$1,385.00	\$553.76	\$10.00	\$40.00	\$20.00	\$2,008.76

NSH \$3,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$512.80	\$133.90	\$10.00	\$40.00	\$20.00	\$716.70
Employee + Spouse	0	\$1,128.60	\$285.11	\$10.00	\$40.00	\$20.00	\$1,483.71
Employee + Child(ren)	0	\$1,026.00	\$283.56	\$10.00	\$40.00	\$20.00	\$1,379.56
Employee + Family	0	\$1,385.00	\$486.64	\$10.00	\$40.00	\$20.00	\$1,941.64

Regence Preferred BlueOption 7,000/14,000 ded - 0%

NSH \$0 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$589.70	\$184.68	\$10.00	\$40.00	\$20.00	\$844.38
Employee + Spouse	0	\$1,297.60	\$393.25	\$10.00	\$40.00	\$20.00	\$1,760.85
Employee + Child(ren)	0	\$1,179.70	\$391.12	\$10.00	\$40.00	\$20.00	\$1,640.82
Employee + Family	0	\$1,592.40	\$671.22	\$10.00	\$40.00	\$20.00	\$2,333.62

NSH \$1,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$589.70	\$170.83	\$10.00	\$40.00	\$20.00	\$830.53
Employee + Spouse	0	\$1,297.60	\$363.76	\$10.00	\$40.00	\$20.00	\$1,731.36
Employee + Child(ren)	0	\$1,179.70	\$361.78	\$10.00	\$40.00	\$20.00	\$1,611.48
Employee + Family	0	\$1,592.40	\$620.88	\$10.00	\$40.00	\$20.00	\$2,283.28

NSH \$2,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$589.70	\$152.36	\$10.00	\$40.00	\$20.00	\$812.06
Employee + Spouse	0	\$1,297.60	\$324.43	\$10.00	\$40.00	\$20.00	\$1,692.03
Employee + Child(ren)	0	\$1,179.70	\$322.67	\$10.00	\$40.00	\$20.00	\$1,572.37
Employee + Family	0	\$1,592.40	\$553.76	\$10.00	\$40.00	\$20.00	\$2,216.16

NSH \$3,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$589.70	\$133.90	\$10.00	\$40.00	\$20.00	\$793.60
Employee + Spouse	0	\$1,297.60	\$285.11	\$10.00	\$40.00	\$20.00	\$1,652.71
Employee + Child(ren)	0	\$1,179.70	\$283.56	\$10.00	\$40.00	\$20.00	\$1,533.26
Employee + Family	0	\$1,592.40	\$486.64	\$10.00	\$40.00	\$20.00	\$2,149.04

Regence ValueCare 7,000/14,000 ded - 0%

NSH \$0 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Consulting Fee	Altcare Rider	Other Rider	Broker Fees	NSH Premium
Employee Only	0	\$552.60	\$186.40	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$809.00
Employee + Spous	0	\$1,216.10	\$343.04	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,629.14
Employee + Child(re	0	\$1,105.60	\$346.93	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,522.53
Employee + Famil	0	\$1,492.40	\$674.87	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$2,237.27

NSH \$1,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Consulting Fee	Altcare Rider	Other Rider	Broker Fees	NSH Premium
Employee Only	0	\$552.60	\$172.42	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$795.02
Employee + Spous	0	\$1,216.10	\$317.31	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,603.41
Employee + Child(re	0	\$1,105.60	\$320.91	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,496.51
Employee + Famil	0	\$1,492.40	\$624.25	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$2,186.65

NSH \$2,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Consulting Fee	Altcare Rider	Other Rider	Broker Fees	NSH Premium
Employee Only	0	\$552.60	\$153.78	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$776.38
Employee + Spous	0	\$1,216.10	\$283.01	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,569.11
Employee + Child(re	0	\$1,105.60	\$286.22	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,461.82
Employee + Famil	0	\$1,492.40	\$556.77	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$2,119.17

NSH \$3,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Consulting Fee	Altcare Rider	Other Rider	Broker Fees	NSH Premium
Employee Only	0	\$552.60	\$135.14	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$757.74
Employee + Spous	0	\$1,216.10	\$248.70	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,534.80
Employee + Child(re	0	\$1,105.60	\$251.52	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$1,427.12
Employee + Famil	0	\$1,492.40	\$489.28	\$10.00	\$40.00	\$0.00	\$0.00	\$0.00	\$20.00	\$2,051.68

Regence Participating 7,000/14,000 ded - 0%

NSH \$0 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$609.00	\$187.04	\$10.00	\$40.00	\$20.00	\$866.04
Employee + Spouse	0	\$1,340.20	\$399.58	\$10.00	\$40.00	\$20.00	\$1,809.78
Employee + Child(ren)	0	\$1,218.40	\$406.50	\$10.00	\$40.00	\$20.00	\$1,694.90
Employee + Family	0	\$1,644.70	\$678.77	\$10.00	\$40.00	\$20.00	\$2,393.47

NSH \$1,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$609.00	\$173.01	\$10.00	\$40.00	\$20.00	\$852.01
Employee + Spouse	0	\$1,340.20	\$369.61	\$10.00	\$40.00	\$20.00	\$1,779.81
Employee + Child(ren)	0	\$1,218.40	\$376.01	\$10.00	\$40.00	\$20.00	\$1,664.41
Employee + Family	0	\$1,644.70	\$627.86	\$10.00	\$40.00	\$20.00	\$2,342.56

NSH \$2,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$609.00	\$154.31	\$10.00	\$40.00	\$20.00	\$833.31
Employee + Spouse	0	\$1,340.20	\$329.65	\$10.00	\$40.00	\$20.00	\$1,739.85
Employee + Child(ren)	0	\$1,218.40	\$335.36	\$10.00	\$40.00	\$20.00	\$1,623.76
Employee + Family	0	\$1,644.70	\$559.99	\$10.00	\$40.00	\$20.00	\$2,274.69

NSH \$3,000 Backend Exposure

Family Indicator	Enrollment	Premium	Reserve	Admin	NSH	Broker Fees	NSH Premium
Employee Only	0	\$609.00	\$135.60	\$10.00	\$40.00	\$20.00	\$814.60
Employee + Spouse	0	\$1,340.20	\$289.69	\$10.00	\$40.00	\$20.00	\$1,699.89
Employee + Child(ren)	0	\$1,218.40	\$294.71	\$10.00	\$40.00	\$20.00	\$1,583.11
Employee + Family	0	\$1,644.70	\$492.11	\$10.00	\$40.00	\$20.00	\$2,206.81